1. RESEARCH 2. CONTACT 3. FOLLOW-UP

RESEARCH

- I. Where do you want to go to college?
- A. Academics
- 1. 2 Year/ 4 Year
- 2. Majors/ Areas of Study
- 3. Class Sizes
- 4. Student to Faculty Ratio
- 5. Graduation Success Rate (GSR) Soccer Team and

Athletic Department Overall

- 6. Can you be successful there?
- B. Location
- 1. In-state/Out-of-state
- 2. Big City(Urban) or College Town(Rural)
- 3. Ease of travel To/From Campus
- a. Nearest Airport
- b. Nearest Bus/Train
- 4. Weather
- C. College Experience
- 1. Public/Private
- 2. Big/ Medium/ Small
- 3. Culture Commuter vs. Community
- a. Dormitory Life vs. Off-Campus
- 1. Athletic dorms vs. Regular Dorms
- 2. Food Options Dining Halls/Café
- 3. Roommate options
- b. Off-campus Living Options
- 4. Campus Safety
- a. Police/Fire Department on Campus?
- b. Crime Theft/Rape Statistics
- c. Proximity to Hospital/Medical Help
- d. Emergency Situation Protocol
- D. Cost
- 1. Tuition
- 2. Room & board
- 3. Books
- 4. Other fees
- E. Financial Aid
- 1. Need based Aid
- a. University Grants
- b. Federal/State Grants
- 2. Academics Merit Based Aid
- a. University Scholarships
- b. Outside Scholarships
- 3. Athletic Scholarships
- 4. Student Loans

- F. Soccer Team
- 1. Coaching Staff
- a. Head Coach
- b. Assistant Coaches
- 2. Support Staff
- a. Director of Operations
- b. Athletic Trainer/ Team Doctor
- c. Strength and Conditioning/ Sports Performance
- d. Nutritionist
- e. Mental Coach/ Sports Psychologist
- 3. Technology
- a. Video Analysis
- b. Heart Rate Monitors
- c. GPS Tracking
- d. Recovery Systems
- e. Body Composition
- 4. Athletic Facilities
- a. Stadium/ Home Field
- i. Capacity
- ii. Typical Crowd
- iii. On or Off Campus
- b. Locker Room(s)
- c. Practice Field(s)
- d. Weight Room(s)/ Strength & Conditioning
- e. Training Room/ Medical Facilities
- 5. Roster Size
- 6. Position breakdown
- a. Graduating Class breakdown
- b. How many players travel?
- 7. Competition
- a. Conference Schedule
- b. Non-Conference Schedule
- 8. Team Travel
- a. Typical travel schedule
- b. Transportation Team Vans, Bus, Commercial Air,
- **Charter Flights**
- c. Hotel and Meals
- 9. Time Commitment
- a. In Season Typical Schedule
- b. Out of Season Schedule
- c. Vacation/ Away from campus expectations
- 10. Apparel
- a. School/Team Sponsor (UA, Nike, Adidas, etc.)
- b. What equipment does the athletic department provide? Shoes, shirts, shorts, sweats, sox sweaters, rain gear, balls, bag(s), clubs, pants, etc...
- II. How will you finance college? (Family Discussion)
- A. Do you need a scholarship to play in college?
- B. Will you get financial aid?
- C. Will you be able to earn an academic scholarship?

- D. Do your parents have a college fund for you?
- E. Is the school worth graduating with some student loan debt?
- How much? Will you be able to pay it back upon graduation?
- III. What do you want from your soccer experience? (Family Discussion)
- A. Will you qualify for an athletic scholarship?
- B. Are you walk-on caliber?
- C. Are you willing to sit on the bench/ wait your turn?
- D. Do you want to make an immediate impact?
- E. What Division of Soccer? I, II, III, NAIA, JC
- F. Style of Soccer? Coaches? Player interaction?

CONTACT

- I. Understand the Basic Rules
- A. You can contact coaches any time
- B. Division I Coaches must wait until July 1 going into your Junior Year before they can contact you directly
- C. Exceptions Questionnaire & Camp Information
- II. Ways to Contact College Coaches
- A. Email
- B. Handwritten Mail
- C. Social Media
- D. Video
- E. Phone
- F. Through your Coaches
- III. Email Content
- A. Personalized Introduction
- B. Body Explain why you are a good fit
- C. Invite them to watch you play/ Provide Upcoming Schedule
- D. Signature Include the following information on every email you send
- 1. Picture/Head Shot
- 2. Full Name
- 3. Graduation Year
- 4. Team Name Age Group Jersey #
- 5. Email Address
- 6. Phone #
- 7. Social Media Handles (Twitter, Instagram, SnapChat)
- 8. Coach Name
- 9. Coach Email and Phone Number
- E. Attach a Profile
- F. Tips for Email
- 1. Have an appropriate email address
- 2. Personalize it. NO MASS EMAILS!
- 3. Peak our interest
- 4. Be Brief and to the point
- IV. Mail/ Hand Written Note
- A. Same rules as email
- B. Easier to Personalize
- C. Harder to ignore/ Means more to the coaches

- D. Handwritten Note sets you apart from everyone else!
- V. Social Media
- A. Follow/Like Teams, Coaches & Players
- B. Coaches are allowed to Follow/Like you
- 1. Coaches want to research you
- 2. College Admissions are starting to check your social media accounts
- C. Direct Messaging is the same as email/mail
- D. Market Yourself Be mindful of the image you portray
- E. Email/Phone is still the best way to communicate
- VI. Video
- A. Get it done professionally
- B. Show actual highlights (Have your coach approve it)
- C. Be brief but show the entire play
- D. Show all aspects of your game (technical, tactical, physical, communication, etc...)
- E. Make sure competition is comparable to your team and the level you desire to play.

VII. Phone Calls

- A. Be Prepared
- 1. Greeting/Introduce yourself (Full Name)
- 2. Express Interest
- 3. Invite coach to watch you play
- B. Refer to an email you have sent
- C. Stand up, Speak up, Talk Clearly
- D. Let the coach take over the conversation

VIII. Contact via Club Coach

- A. Club coaches are a great first contact
- B. College coaches want club coaches point of view since they see you most often
- C. College coaches want club coaches point of view since they see you most often
- D. Club coaches can be more objective
- E. Club coaches can get more information
- F. Club/College coaches have an ongoing relationship

FOLLOW-UP

Contact > Feedback > Reassess > Follow Up > Repeat

As you continue in the process with different schools, reassess each situation and move closer to your decision.

Other Questions for the coaches -

Academics

- 1. Does the team have required study halls?
- 2. Are there tutors available for student athletes?
- 3. What other types of student athlete support services are offered?
- 4. Will I be able to do study abroad?
- 5. What are some of the common majors of players?

- 6. Will I be able to major in _____? Scholarship
- 1. Single Year vs. Multi-Year Scholarship
- 2. Scholarship vs. Full Cost of Attendance
- 3. Will I lose my scholarship if I am injured and cannot participate in my sport?
- 4. How many student athletes are being recruited for this scholarship?
- 5. What GPA is required to keep the scholarship?

MISCELLANEOUS

- 1. In how many fundraisers do we have to participate as a team?
- 2. What medical services are provided to student-athletes in case of injury?
- 3. What is the season/off-season practice schedule?
- 4. Are there unofficial/captain practices?
- 5. Do freshman typically play?
- 6. What are your redshirt policies? Will scholarship cover a fifth year?
- 7. Do you have official tryouts for the team?
- 8. What is your walk-on policy?

Final Assessment Questions

- 9. Do you see me as a fit for your program/university?
- 10. What happens next?